

Precursors

- You may not want to hear this but....
- Is it okay if I push back?
- I am not sure I know you well enough, but I feel that I need to tell you....
- This may make you angry....
- Could you clarify that for me?
- I am confused. I thought I understood what you were interested in. Can we review so I make sure I understand?
- This is a bit difficult for me, but is it possible you are just being nice?
- May I be upfront with you?
- I'm confused, do you mind if I ask you a question?